



**Your Premier North America  
Distribution Partner**

AVL Media Group

# A division of Intellimix Corp

## About Intellimix

- Since 1996
- Annual revenue >60 million
- 30+ Full time employees
- 3 Operating Divisions
- Owner operated



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## About Company

# Welcome to AVL Media Group

### Introduction

AVL Media Group is recognized as being a reference in the area of full service distribution. Founded in 1996 by Stephen Kusters, AVL Media Group is an established distributor of professional audio, video and lighting solutions throughout North America. AVL offers sales, marketing and support expertise for brands seeking to conduct business in the U.S. and Canada. The company specializes in B2B sales and project based solutions servicing production companies, installers, contractors, integrators and system designers.



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## Full Service Specialized Distribution

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- |    |  |    |  |
|----|--|----|--|
| 01 | Proactive sales and marketing                  | 05 | Finance and assume risk in receivables |
| 02 | Purchase hold and manage inventory             | 06 | Technical support and product training |
| 03 | Market specific proactive business development | 07 | Various customer financing solutions   |
| 04 | In country warranty & repair service           |    |  |







**AV INTEGRATION**



**COMMUNICATIONS**



**BROADCAST**



**LIVE PERFORMANCE**

**Principal market  
segments served**



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# CANADA

Head office and warehouse

## Montreal

Head office and warehouse

## Toronto

Regional sales office

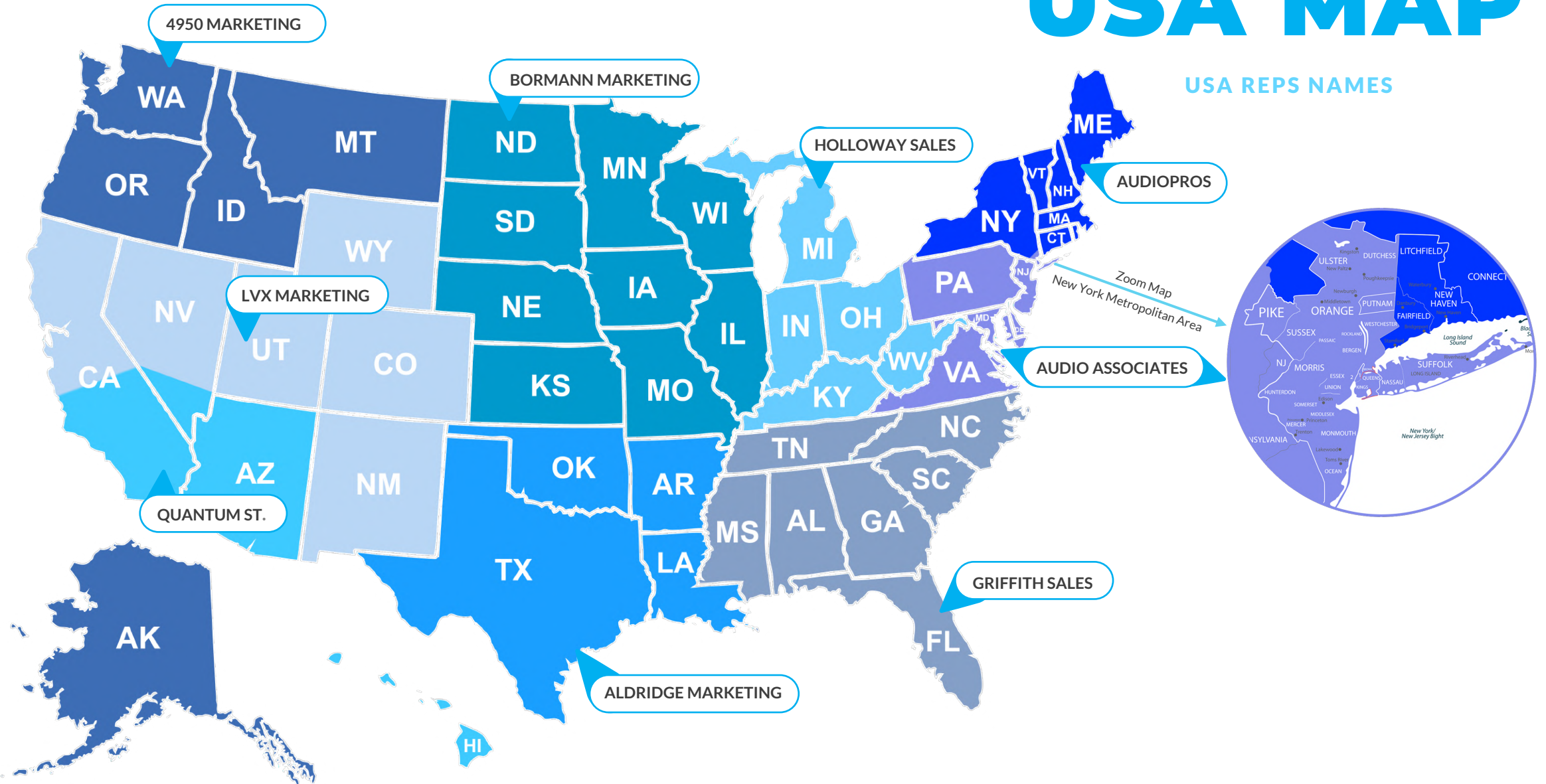
## Vancouver

Regional sales office



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## USA REPS NAMES





# Exceptional service and support

## In House Service Department

- 4 service benches
- Factory Trained Technicians
- Warranty & Non Warranty Repair
- CSA Inspection
- Replacement Parts Inventory

**Independent Service Centers in U.S.A.**



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## Dedicated showroom & Events space

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- Custom built - 1500 Sq. ft.
- 30' clearance (max. trim)
- 100A. production distro.
- Configurable
- Dampened acoustic
- Demos/training/events



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# Exhibit and present at all industry trade events

USA & CANADA

Infocomm

LDI

Expo-Scene

C.I.T.T.

Various Regional



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# Premium Market Leading Brands



**KLARK**TEKNIK

**LAB.GRUPPEN**

**lake**



**TANNOY**



Our Brands in  
**U.S.A**



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Our Brands in  
**CANADA**

## Premium Market Leading Brands



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# AVL Media Group

YOUR PREMIER NORTH AMERICAN  
DISTRIBUTION PARTNER

CORPORATE

We proactively connect the brands we represent to every segment of the market increasing product/brand awareness and maximizing market share.



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# Preferred supplier to all major MI & CE retailers

**ARCHAMBAULT**

**Sweetwater®**  
Music Instruments & Pro Audio

**B&H**  
PHOTO - VIDEO - PRO AUDIO

**Long & McQuade**  
MUSICAL INSTRUMENTS

**amazon**  
Canada

**FULL COMPASS**  
PRO AUDIO VIDEO LIGHTING  
MUSICAL INSTRUMENTS

**BEST  
BUY®**



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# Established relationships with key stakeholders



Creators  
Integrators  
Consultants  
Production Companies



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“

**At the end of the day it is all  
about quality people working  
passionately as a team**

**Stephen Kusters**  
Owner/CEO

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”



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## Contact us

Please feel free to call us on (phone cell) or contact us by (email), if you require any further information.



### OFFICE HOURS

Monday – Friday  
09:00 AM – 05:00 PM



### OUR ADDRESS

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### GET IN TOUCH

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### FOLLOW US

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**THANK YOU**

AVL MEDIA GROUP

SINCE 1996



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